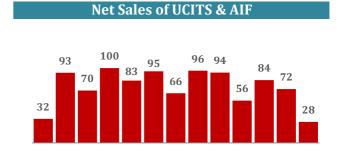
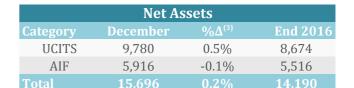
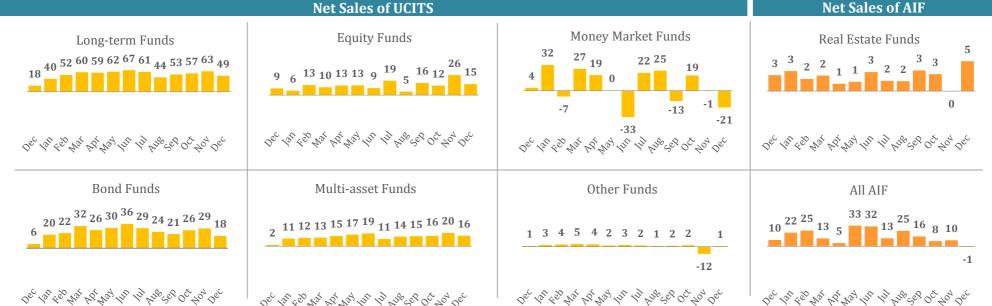


Net Sales in 2017			
UCITS	December	November	YTD
Equity	14.6	26.4	156.8
Bond	17.9	28.9	313.5
Multi-asset	15.9	19.8	180.1
Money Market	-20.8	-0.6	69.3
Other	0.9	-12.0	16.2
Total	28.5	62.5	735.9
AIF ⁽²⁾	December	November	YTD
Equity	11.6	-1.2	23.0
Bond	-29.8	-1.9	-18.7
Multi-asset	8.4	2.7	42.8
Money Market	0.5	-0.4	-3.3
Real Estate	4.7	0.0	27.0
Other	3.9	10.5	130.6
Total	-0.6	9.7	201.5
Grand Total	27.9	72.2	937.3







(1) All data is presented in euro billions and is collected from participating national associations. All UCITS and AIF are classified according to regulatory definitions. (2) Data for equity, bond and multi-asset funds domiciled in Ireland are included in the "other AIF" category due to unavailability of breakdown. (3) Percentage change compares net assets at end December 2017 and end November 2017.